26	Evaloin the concept of directing	No	of P	rinted Pages: 4		
-	Explain the concept of directing.					124126
-	Explain control in detail.	1101	. 1 (0)	•		124120
2.28	What do you understand by co-ordination? Explain in detail?			2ndSem	/FAA	
20				Subject: Principles	of M	anagement
-	Write a note on nature of organisation.			· ·		
-	Explain the importance of organisation.	Time	: 3 F	Hrs.		M.M.: 100
-	Explain in brief the characteristics of directing.			SECTIO	N-A	
-	Explain the characteristics of Management.	Note	Mu	ltiple choice ques	tions.	All questions are
-	Differentiate between administration & management.			npulsory		(10x1=10)
-	Write down planning process.	Q.1	Uni	ity of command is rela	ited to	?
Q.35	Write down the nature of staffing.		a)	Superiors and subor		
	SECTION-D		b)	b) Management and workers		
Note:	Long answer type questions. Attempt any two		c)	Planned actions		
	questions out of three questions. $(2x10=20)$	Q.2	d) cooperation among employees denotes concentration of authority at the top			
Q.36	Management demands lot of skills from manager. Examine this statement and also explain the skills					
			level.			
	which management demands.		a)	Decentralisation	b)	Centralisation
Q.37	Explain the concept of organization. Describe in detail various steps involved in the process of organizing.		c)	Coordination	d)	Delegation
		Q.3	principal of management states that there			
			should be a place for everything should be in its			
Q .38	Do you agree that control is very important function		pla	ce.		
	of management? If yes, explain the essentials of an		a)	Equity	b)	Discipline
	effective control system		c)	Order	d)	Esprit de corps
		Q.4		_Involves harmony	and	team spirit among
			employees			
			a)	Discipline	b)	Esprit de corps
			c)	Order	/	Standardisation
		Q.5	The	e first step in the plann	ing pr	ocess is to

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	a)	Set an objective		SECTION-B				
	b)	Evaluate alternatives		Note: Objective type questions. All questions are				
	c)	Determine Strength and weaknesses		compulsory. $(10x1=10)$				
	d)	None of the above		Q.11 There arelevels of management.				
Q.6	Policies are flexible where as procedure are		re	Q.12 is known as the father of scientific				
	a)	Secific b) Dtailed		management				
	c)	Rigid d) All the abo	ove	Q.13 means the employee should receive order from				
Q.7		ich of the following is not a part of the	organising	one superior only.				
	pro	cess?		Q.14 Directing is a oriented function.(goal/ money/				
	a) Assignment responsibilities			complex)				
	b)	Establishing reporting relationship		Q.15 Delegation means sharing with subordinates.				
	c)	Specialisation		Q.16 Authority and go hand in hand.				
	d) Division of work			Q.17 Recruitment is a positive process while selection a is				
Q.8	_	anising doesn't include		process.				
		By whom will be done		Q.18 the informal are two types of organisation.				
	,	When will be done		Q.19 Control is the function of manager.(top,				
	c)			middle, every)				
	,	How will be done		Q.20 Internal and are the two types of coordination.				
Q.9		ntify the level at which the directing	g function	SECTION-C				
		es place in an organization?		Note: Short answer type questions. Attempt any twelve				
		Top level Management		questions out of fifteen questions. $(12x5=60)$				
		,		Q.21 What are the various levels of management? Explain in detail.				
	c) Lower level Management							
2 10		d) All of the above		Q.22 What do you understand by planning? Narrate				
Q.10	<u> </u>			briefly.				
	a)	Optional		Q.23 Explain the nature of planning?				
	b)	, <u> </u>		Q.24 Bring out the purpose of organizing.				
	c)	None of the options are correct		Q.25 Explain the scope of staffing.				
	d)	Both A & B						
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SECTION-C

Note:Long answer type questions. Attempt any three questions. 3x10=30

- Q.3 What are the elements of Directing? Explain the principles of effective direction.
- Q.4 What is meant by controlling? How it is related to other function of management?
- Q.5 What are the main features of organizing and their Importance?
- Q.6 "Management is the art of getting things done through people" comment.
- Q.7 What is management planning? Explain various stages involved in the planning process.

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Subject : Principles of Management.

Time: 3 Hrs. M.M.: 100

SECTION-A

Note: Very Short Answer type questions. Attempt any 15 parts. (15x2=30)

- Q.1 a) Any two characteristics is management.
 - b) Importance of organizing.
 - c) Techniques of Directing.
 - d) What is staffing?
 - e) Any two steps in the process of coordination.
 - f) What is short term planning?
 - g) Any two external factors that affect management.
 - h) Manpower process.

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- i) Any two qualities of a manager.
- j) Mention any two types of organization.
- k) Features of controlling.
- I) State any two functions of middle level management.
- m) What is training?
- n) Give two advantages of efficient control system.
- o) Distinguish between Recruitment and Selection.
- p) Requisites of effective planning.
- q) Is management a profession?
- r) Limitations of Decentralization.

SECTION-B

Note: Short answer type questions. Attempt any ten parts 10x4=40

Q.2 i) What is the need for principles of management?

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- ii) Explain formulation of plan as a management function.
- iii) Explain the basic techniques of controlling.
- iv) Mention features of directing?
- v) What is strategic planning?
- vi) Explain the process of coordination.
- vii) Explain the principle of "Authority and responsibility".
- viii) State any four reasons why training is needed for employees?
- ix) Define formal organization.
- x) Distinguish between formal and informal organization.
- xi) Mention the functions of personnel management.
- xii) What is the concept of time management?
- xiii) Explain the significance of staffing.
- xiv) What is organizational conflict?
- xv) What is Strategy?

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Q.32 Discuss the nature of organisation.

SECTION-D

- **Note:**Long answer type questions. Attempt any three questions out of four questions. 3x10=30
- Q.33 Discuss the importance and skills of management.
- Q.34 Describe the elements of planning.
- Q.35 Describe the process of manpower planning.
- Q.36 Explain the characteristics and principles of directing.

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Time: 3 Hrs. M.M.: 100

SECTION-A

Note:Objective	type	questions.	All	questions	are
compulsory				(10x1=	:10)

- Q.1 _____ consists of the owners of an enterprise. (management / administration)
- Q.2 Planning is mental / physical process.
- Q.3 Name two types of organisation.
- Q.4 Manpower inventory forecasts future manpower requirements. (True/False)
- Q.5 In _____ (delegation / supervision) a superior assigns some of his work to the subordinates.
- Q.6 In _____ process the comparison of actual performance is made with the set standard (staffing/control)

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- Q.7 Write one technique of effective co-ordination.Q.8 The levels of management are top _____ and lower management.
- Q.9 Planning is a never-ending activity. (True/False)
- Q.10 In the absence of co-ordination administration will be possible. (True/False)

SECTION-B

- **Note:** Very short answer type questions. Attempt any ten questions out of twelve questions. 10x2=20
- Q.11 List two objectives of management.
- Q.12 Write two points of importance of planning.
- Q.13 Define Organisation.
- Q.14 What do you understand by staffing?
- Q.15 Write two advantages of directing.
- Q.16 Give two limitations of control.
- Q.17 Define co-ordination.
- Q.18 Write two differences between management and administration.

- Q.19 List two objectives of organisation.
- Q.20 Write two characteristics of control.
- Q.21 List two points of importance of control.
- Q.22 Mention two advantages of co-ordination.

SECTION-C

- **Note:** Short answer type questions. Attempt any five questions out of ten questions. 5x8=40
- Q.23 Describe the main characteristics of management.
- Q.24 Discuss the requisites of an effective planning.
- Q.25 What are the steps in organising process?
- Q.26 What is the significance of staffing?
- Q.27 Describe the techniques of direction.
- Q.28 Discuss the steps in controlling process.
- Q.29 Explain the process of co-ordination.
- Q.30 Write ten principles of management.
- Q.31 Discuss the steps in planning process.

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SECTION-C

Note:Long answer type questions. Attempt any three questions. 3x10=30

- Q.3 Discuss the nature and importance of control.
- Q.4 Discuss the process of coordination.
- Q.5 Explain the elements and importance of planning.
- Q.6 Describe the principles of management.
- Q.7 Discuss the nature and significance of staffing.

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2nd Sem. / FAA

Subject: Principles of Management

Time: 3 Hrs. M.M.: 100

SECTION-A

Note: Very Short Answer type questions. Attempt any 15 parts. (15x2=30)

- Q.1 a) Define planning.
 - b) Two principles of directing.
 - c) Define control.
 - d) Co-ordination.
 - e) Two techniques of directing.
 - f) Two objectives of planning.
 - g) Name the levels of management.
 - h) Importance of management.

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- i) Two advantages of planning.
- j) Skills required by a manager to perform the management functions successfully.
- k) Define staffing.
- I) Objectives of management.
- m) Name different types of organisations.
- n) Importance of organising.
- o) Manpower planning.
- p) Delegation.
- q) Organising.
- r) Two objectives of organising.

SECTION-B

Note: Short answer type questions. Attempt any ten parts 10x4=40

- Q.2 i) Explain the nature and characteristics of planning.
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- ii) Discuss the characteristics of directing.
- iii) What is the importance of directing?
- iv) Discuss the steps in controlling process.
- v) Explain the significance of coordination.
- vi) Describe the planning process.
- vii) What is the relationship between planning and controlling.
- viii) Explain the nature of planning.
- ix) Write a note on management vs administration.
- x) Explain the process of manpower planning.
- xi) Write the characteristics of management.
- xii) What are the steps in organising process?
- xiii) Write the features of organising.
- xiv) Describe line and staff organisation.
- xv) Write a note on recruitment.

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